



## COOPERATION OFFER

### GENERAL DESCRIPTION

**Title** 3D Additive Manufacturing Solutions - Service Support and Sale of 3D Printing Systems Metal & Plastic

#### Summary

This offer is from a Austrian/German company with expertise in 3D Printing and Additive Manufacturing Solutions. The company is a medium-sized business from Austria with a branch in Germany. The company is looking for customers and sales partners.

#### Description

The Austrian/German company supplies, besides providing specialist consultancy on the topic "Additive Manufacturing", material-open systems and quality approved materials, which we can combine as well to turn-key solutions. This portfolio is topped by a comprehensive After-Sales-Service, for example application support or technical machine service.

#### Advantages and Innovations

3D technology allows for constructing components and parts in innovative ways, which is not possible in traditional machining. The technology can be applied in various sectors of industry such as Aviation, Automotive, Health Science, Energy. Additive Manufacturing is the new paradigm of mechanical components. The Austrian/German company is at the forefront of 3D Printing with its innovative services and high-end 3D Systems.

#### Current Stage of Development\*

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Under development /laboratory tested | <input type="checkbox"/> Field tested / evaluated              |
| <input checked="" type="checkbox"/> Available for demonstration          | <input type="checkbox"/> Prototype available for demonstration |
| <input checked="" type="checkbox"/> Already on the market                | <input type="checkbox"/> Concept stage                         |

#### Comments Regarding Stage of Development:

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#### Intellectual Property Rights Status\*:

- |  |  |
|--|--|
| <input type="checkbox"/> Patent(s) applied for but not yet granted | <input checked="" type="checkbox"/> Secret know-how                      |
| <input type="checkbox"/> Granted patents                           | <input checked="" type="checkbox"/> Exclusive rights                     |
| <input checked="" type="checkbox"/> Copyright                      | <input type="checkbox"/> Trade Marks                                     |
| <input type="checkbox"/> Design rights                             | <input type="checkbox"/> Others (registered design, plant variety, etc.) |

**Comments Regarding IPR Status: (e.g. countries for which protection has been granted or applied for)**

**Preferred Countries for Dissemination: Europe**



## DETAILS OF YOUR OWN ORGANISATION/COMPANY

Type\*  Industry  R&D Institution  University  Private Inventor

Other: please specify

### Comments:

Organisation/Company Size\* (please tick one box)  < 10 employees  11-50 employees  
 51-250 employees  251-500 employees  > 500 employees

Year Established: 1986

Turnover (only for business profiles):  < 1 mio  1 – 10 mio  
 10 – 20 mio  20 – 50 mio  50 - 100 mio

Already Engaged in Trans-National Cooperation  Yes  No

Experience Comments:

Certification Standards:

Languages Spoken: German, English

## COLLABORATION DETAILS

### Type of partnership considered:

#### Technology Offers

Commercial Agreement with technical assistance (an agreement arranging the acquisition of a product/technology paired with the provision of a number of services in support of a transfer of technology)

Joint Venture Agreement

License Agreement

Technical co-operation agreement

Research co-operation agreement

#### Business Offers

Distribution services agreement

Acquisition agreement

Franchise agency agreement

Manufacturing agreement

Outsourcing agreement

Subcontracting

Financial agreement



**Type and Role of Partner Sought\*:**

- Type of partner sought (*such as industry, academy, research organisation*):  
Industry, Company, Research Organization, Academy,
- Specific area of activity of the partner (*example: manufacturer/distributor/user/disposal of plastic packages etc.*):  
Distributors, Customers,
- Tasks to be performed by the partner sought: What expertise/ tasks do you expect from the partner?

**Size and Type of Partner Sought (e.g. industry, research):**

**Additional information** (pictures)

**CONTACT**

Please contact the RespiceSME coordinator Samantha Michaux for the contact data of the company.

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