



COOPERATION OFFER

GENERAL DESCRIPTION

Title (max. 256 char.) Spectral Middleware

Summary

A Germany-based software and systems integration company, specialists in spectroscopy and hyperspectral cameras, is looking for cooperation opportunities across the value chain with a focus on software development. The company seeks to make (hyper)spectral projects a success.

Description

The German SME is a software and systems integration company, specialized in spectroscopy and hyperspectral cameras. The company offers a spectral middleware software that connects the camera with the machine, e.g. with a PLC.

The following applications are enabled:

- Sorting
- Recycling
- Quality Control
- Inspection
- Color Measurement

The company looks for embedded software projects with (hyper)spectral camera hardware or solution companies. The offer is a software license model instead of hourly rates.

Advantages and Innovations

- The software connects any spectral device to a machine
- The software turns any spectral device into an easy to use sensor
- The software is designed for embedded applications
- The software supports real-time environment

Current Stage of Development*

- | | |
|---|--|
| <input type="checkbox"/> Under development /laboratory tested | <input type="checkbox"/> Field tested / evaluated |
| <input type="checkbox"/> Available for demonstration | <input type="checkbox"/> Prototype available for demonstration |
| <input checked="" type="checkbox"/> Already on the market | <input type="checkbox"/> Concept stage |

Comments Regarding Stage of Development:

Intellectual Property Rights Status*:

- | | |
|--|--|
| <input type="checkbox"/> Patent(s) applied for but not yet granted | <input type="checkbox"/> Secret know-how |
| <input type="checkbox"/> Granted patents | <input type="checkbox"/> Exclusive rights |
| <input type="checkbox"/> Copyright | <input type="checkbox"/> Trade Marks |
| <input type="checkbox"/> Design rights | <input type="checkbox"/> Others (registered design, plant variety, etc.) |



Comments Regarding IPR Status: (e.g. countries for which protection has been granted or applied for)

Software cannot be patented in Europe

Preferred Countries for Dissemination: The company is active globally (Europe, US, Asia)

DETAILS OF YOUR OWN ORGANISATION/COMPANY

Type* Industry R&D Institution University Private Inventor

Other: please specify

Comments:

Organisation/Company Size* (please tick one box)

< 10 employees 11-50 employees

51-250 employees

251-500 employees

> 500 employees

Year Established: 2016

Turnover (only for business profiles): < 1 mio 1 – 10 mio

10 – 20 mio

20 – 50 mio

50 - 100 mio

Already Engaged in Trans-National Cooperation Yes No

Experience Comments:

Certification Standards:

Languages Spoken: English, German, French, Spanish, Chinese (via business partner)

COLLABORATION DETAILS

Type of partnership considered:

Technology Offers

Commercial Agreement with technical assistance (an agreement arranging the acquisition of a product/technology paired with the provision of a number of services in support of a transfer of technology)

Joint Venture Agreement

License Agreement

Technical co-operation agreement

Research co-operation agreement

Business Offers

Distribution services agreement

Acquisition agreement

Franchise agency agreement

Manufacturing agreement

Outsourcing agreement

Subcontracting

Financial agreement

Services Agreement

Type and Role of Partner Sought*:

- Type of partner sought (*such as industry, academy, research organisation*):
Hardware or Solutions partner active in the field of spectroscopy or hyperspectral cameras
- Specific area of activity of the partner (*example: manufacturer/distributor/user/disposal of plastic packages etc.*) Manufacturer

Size and Type of Partner Sought (e.g. industry, research): Industry, any size

Additional information (pictures)

CONTACT

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