

Business Request

German company offers distribution services for electronic measurement systems for the transportation industry

Summary

A German company specialised in development, manufacturing and distribution of outstanding electronic measurement systems for the transportation industry (railway, trams, buses) offers distribution services for such products.

Creation Date	15 June 2016
Last Update	27 June 2017
Expiration Date	07 January 2018
Reference	BRDE20160615001

Details

Description

The German electrical and mechanical engineering company is specialised in development, manufacturing and distribution of outstanding electronic measurement systems for the transportation industry (railway, trams and busses). For more than 23 years, they have been a reliable partner of railway companies, transport enterprises, testing institutes and engineer's offices. Their product range is comprised of meters for rail, trams and bus, wheel-measuring equipment, individualized measuring systems as well as test equipment and gauges according to DIN EN.

Their staff has extensive expertise in the fields of electronics, mechanics, photonics and software programming. Fully featured electronic and mechanical manufacturing facilities including machinery are available at their site.

To extend their business activities they would like to broaden their range of measuring products offered to the transportation industry. Thus, they offer to become distributor for foreign manufacturers of measurement systems and equipment. They are looking for entire devices/measuring instruments, and not for single components. They will also care for the service and maintenance of these products.

The German electrical and mechanical engineer perfectly meets the requirements of being a distributor as they dispose of valuable contacts to railway companies, transport companies, large-scale enterprises, testing institutes, engineer's offices and small businesses. They can cover the German speaking countries (Germany, Austria, Switzerland and Luxembourg). Products from all countries are welcome.

Advantages and Innovations

The company disposes of a large and strong network and contacts to railway companies, transport enterprises, institutes and engineering offices and an extensive clientele. Furthermore,

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they have over 20 years of experience in manufacturing of measuring equipment, rail transportation equipment, testing instruments, medical technology, software development and contract manufacturing.

Technical Specification or Expertise Sought

Partners should offer outstanding measurement systems for the transportation industry.

Keywords

Technology

01002003	Electronic engineering
02009009	Sensors for cars and transport
02009018	Measurement devices
09001009	Sensor Technology related to measurements
09003	Electronic measurement systems

Market

03004003	Other electronics related equipment
09001005	Motor vehicles, transportation equipment and parts
09003001	Engineering services
09003004	Distributors, imports and wholesalers
09004008	Other manufacturing (not elsewhere classified)

NACE

C.26.5.1	Manufacture of instruments and appliances for measuring, testing and navigation
C.27.9.0	Manufacture of other electrical equipment
C.33.1.3	Repair of electronic and optical equipment

Network Contact

Issuing Partner

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Open for EOI : **Yes**

Dissemination

Send to Sector Group

Automotive, Transport and Logistics

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

1994

Turnover

<1M

Already Engaged in Trans-National Cooperation

Yes

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

The German company is looking for a partner who needs a distributor for measurement systems and equipment for the transportation industry (rail, tram and bus) in the German speaking countries (Germany, Austria, Switzerland, Luxembourg). Products (entire devices/measuring instruments, not only single components) from all countries are welcome. Repairs and maintenance can be carried out by their qualified staff.

Type of Partnership Considered

Distribution services agreement

Attachments

